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# Regional Sales Director

## Despre mine

Активные водные виды спорта  
Аргентинское танго  
Культура вина  
Гастрономические путешествия

## Experiența profesională

**Regional Sales Director** · Wine and beverages company EXPERTVIN

*Ianuarie 2021 - Prezent · 3 ani 11 luni*

- Regional Sales Director for African and Asian markets.
- Finding partners and customers.
- Controlling the full chain of production.
- Certification of products,
- Transport logistics
- Adjustment of marketing strategies.

**Founder, Director, CEO** · SOMMELIER GUILD OF MOLDOVA

*Ianuarie 2020 - Prezent · 4 ani 11 luni*

- Organizing work of NGO.
- Organizing educational course of Sommelier.
- Promotion of culture of wine for HORECA and Tourism sectors.

**Independent Wine and Logistics Consultant** · National Office of Vine and Wine of Moldova

*Ianuarie 2019 - Octombrie 2019 · 9 luni*

- Organizing international logistics for wine sector.
- Organizing external and internal expositions.
- Promoting brand Wine of Moldova.

👤 35 ani  
♂ Masculin  
📍 Chișinău  
💰 30 000 MDL

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## Preferințe

- Full-time

## Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Engleză** · Fluent

## Permis de conducere

Categoria: B  
Cu automobil personal

**Senior specialist in logistics** · Information  
Technology Center in Finance / Fiscservinform

*Ianuarie 2012 - Decembrie 2018 · 6 ani 11 luni*

- Organization and coordination supply chain management of tax invoices.
- Solving all emergencies, delays due to human errors and carrier schedule changes to customers and supervisors.
- Resolved problems for customers, warehouses and carriers.
- Creation and maintenance distribution system for tax invoice.
- Coordinated returns between origin and interim transportation departments.

## **Studii: Superioare**

### **Technical University of Moldova**

*Absolvit în: 2023*

Facultatea: Faculty of Food Technology

Specialitatea: Master's degree, Oenology, wine tourism and wine markets

### **Academy of Economic Studies of Moldova**

*Absolvit în: 2013*

Facultatea: Management

Specialitatea: Master's degree, Logistics, Materials, and Supply Chain

### **Technical University of Moldova**

*Absolvit în: 2011*

Facultatea: Transport Engineering and Management

Specialitatea: Engineering and management in transport

## **Cursuri, training-uri**

### **Wine & Spirit Education Trust**

*Absolvit în 2019*

Organizator: WSET

### **Expert in sensory examination of wine**

Organizator: Technical University of Moldova

### **Sommelier School of Moldova**

*Absolvit în 2018*

Organizator: Technical University of Moldova

### **Custom Broker**

*Absolvit în 2018*

Organizator: Fiscservinform

### **Internatiuonal guide accreditation**

*Absolvit în 2022*

Organizator: Școala Superioară de Turism și Servicii Hoteliere,  
(TSH)