



Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>

Director Dezvoltare / Director Comercial / Director Marketing

👤 36 ani
♂ Masculin
📍 Chișinău
💰 **39 000 MDL**

Preferințe

- Full-time

Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Engleză** · Fluent
- **Spaniolă** · Mediu
- **Germană** · Elementar

Permis de conducere

Categoria: B

Despre mine

Optimist, insistent, depasesc usor situatiile de conflict, accept pozitiile argumentate

- Analiza de piata
- Negocieri
- Management
- Marketing
- Vanzari
- Analitic
- Optimizare procese

Experiența profesională

Director Dezvoltare si Marketing · GRAND EST SRL Romania, Bucuresti · Bucuresti

Septembrie 2016 - Februarie 2018 · 1 an 6 luni

- Responsible for the management of all strategic and operational Marketing and Customer Relationship
- Provide market feedback to the company leadership regarding competitive offerings, prospect needs and generate product development ideas.
- Take ownership of the management of the sales and marketing functions of the business.
- Drive increased revenue and profit to achieve the Company`s ambitious growth.
- Planning and coordinating the implementation of business plans and the penetration of new markets.

Director Dezvoltare si Marketing · Virament-Com SRL

Noiembrie 2009 - Septembrie 2016 · 6 ani 11 luni

- Responsible for the management of all strategic and operational Marketing and Customer Relationship
- Provide market feedback to the company leadership regarding

competitive offerings, prospect needs and generate product development ideas.

- Take ownership of the management of the sales and marketing functions of the business.
- Drive increased revenue and profit to achieve the Company`s ambitious growth.
- Planning and coordinating the implementation of business plans and the penetration of new markets.

Broker Asigurari · CIA ASITO SA

Iulie 2006 - Noiembrie 2009 · 3 ani 5 luni

Manager zonal vanzari Polite Asigurare

Studii: Superioare

ASEM

Absolvit în: 2010

Facultatea: Business Administration

Specialitatea: Marketing and Logistics

Colegiul National de Comert

Absolvit în: 2007

Facultatea: Contabilitate

Specialitatea: Contabilitate

Business School Kultur Kontakt, Salzburg, Austria

Absolvit în: 2006

Facultatea: Business

Specialitatea: International Trade